



Gano Excel's  
Lead-by-Example  
Profit Sharing  
Program

**G A N O E X C E L ' S**

# Lead-by-Example Profit Sharing Program

**Questions:**  
(626) 338-8081  
M-F from 8am-5pm

**Order by Fax:**  
(888) 748-4266

**P R O G R A M P R O F I L E**

At Gano Excel, we are truly blessed with a fantastic group of Affiliate leaders. It gives us no end of joy to watch these talented individuals share their knowledge of the Gano Excel Opportunity with people all over the world – enriching lives through patience and hard work.

**The Key to Your Success** Affiliates achieving the highest levels of success with Gano Excel serve as a beacon of inspiration and motivation to the many lives they've influenced on their climb to the top. It is for this reason that we aim to further reward the leadership for continuing to set and drive the pace of their organization. Consistently seeking and developing new partners ensures a stable and thriving organization and sets the example for everyone on your team to follow.

**Leadership has Its Rewards** Without this kind of field leadership, our company would be unable to flourish as it has. It is for this reason that we are pleased to offer the “Lead by Example Profit Sharing Program.” Here’s how it works:

- One-half of a percent of market-wide CV paid-out in total commissions will be reserved for the profit sharing pool.
- Reserved “profits” will accumulate over a 6-month period and paid bi-yearly.
- Affiliates who achieve the ranks of Royal Diamond and Crown Diamond can participate in the profit-sharing program
- Leaders holding the rank of Royal or Crown Diamond will earn “shares” in this pool based upon their personally enrolled they help achieve the rank of Bronze.
- Each newly-created personally-enrolled Bronze will trigger a share for the enroller based upon their “paid-as” rank during the cycle the advancement occurred. For example, if the enroller was paid-as below the rank of Royal, they receive no share, but if the enroller was Royal during the same cycle of advancement, they earn 1 share.
- Affiliates at the rank of Crown receive 2 shares for each personally-enrolled affiliate they help achieve bronze.

**PROFIT SHARING POOL:**

**1/2% MARKET-WIDE  
CV PAID-OUT**

| YOUR RANK                          |                            |                            |
|------------------------------------|----------------------------|----------------------------|
|                                    | ROYAL DIAMOND<br>(PAID-AS) | CROWN DIAMOND<br>(PAID-AS) |
| Personally Enrolled Bronze Created | <b>1 SHARE</b>             | <b>2 SHARES</b>            |

It is our hope that the introduction of this program will result in a huge surge of team building activity. When our Royal and Crown Diamonds pass on the skills that led to their own success, they will quickly see Apprentices turn into Bronzes and beyond. **This will not only earn them a “piece of the pie,” but it will also start a chain reaction of growth that will lead us all to even greater heights!**